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August 16, 2017

Dear Greensboro Estate Planning Council Members and Prospective Members:

I hope you have been having a rewarding summer! The officers and directors of the Greensboro Estate Planning Council are excited about the excellent speakers we have lined up for our five meetings this fiscal year. Our meetings will once again be held at the Greensboro Country Club on select Wednesday evenings beginning at 5:30 p.m. The specific dates, speakers and topics are as follows:

<u>Date</u>	Speaker	<u>Topic</u>
September 27, 2017	Adam Tarleton, Attorney Brooks Pierce	Unraveling Outdated Estate Plans using the \$5 Million Exemption
November 15, 2017	Keith Wood, Attorney Carruthers & Roth	Ten Tax Things You Didn't Know about Gifts
January 17, 2018	Jeff Korzenik, Chief Investment Strategist for Fifth Third Bank	Economic and Market Update
March 14, 2018	A. Frank Johns, Attorney Booth Harrington & Johns	The Status of Medicaid Planning and Planning Opportunities for Veterans
May 16, 2018	Tom Comito, Lincoln Financial Advance Planning	Life Insurance – How It Really Works and What Can Go Wrong

With the email conveying this letter are links to the membership renewal application and the applications for new members, both the regular membership application and the application for a new at-large membership. Please print out the appropriate form for you, fill it out and send it back promptly to our treasurer, Bruce McGuirk, at the address indicated on the membership renewal application. Annual dues for this year will be \$125.00, only \$5 more than last year. Please send the annual dues check to Bruce along with your completed form.

Greensboro Estate Planning Council Members and Prospective Members August 16, 2017 Page 2 of 2

We encourage you to invite your colleagues to join the Greensboro Estate Planning Council. As stated above, there is one form for applicants in each of the four traditional membership categories – (1) NC attorneys, (2) NC CPAs, (3) employees of trust companies and bank trust departments (CTFA, etc.) and (4) credentialed financial service professionals (CLUs, ChFCs, and CFPs). There is another form for applicants for "at large" memberships, those who don't fit in one of the traditional categories, but whose work is directly related to the field of estate planning.) For the first meeting to be held Wednesday, September 27, 2017, first time guests will not be charged a guest fee. After that meeting, first time guests will be charged a \$20.00 guest fee. Guests attending their second or subsequent meeting will be charged \$30.00.

To help continue keeping costs down, we are also encouraging our members to become meeting sponsors or to recommend organizations that relate to estate planning that would be interested in sponsoring a meeting. I've attached a link to a brief information piece on the benefits of sponsoring a meeting that details the benefits of meeting sponsorship. We are still looking for sponsors of our November, March and May meetings. If you or your organization would like to be a meeting sponsor, please email me.

The Board is looking forward to another great year. Please take some time to visit the Council's website for additional information about members, forms, meeting dates/information, and sponsor links, as well as information about the National Association of Estate Planning Councils and the benefits that they offer.

If there is anything our Board or I can do for you, please do not hesitate to contact us. (A link to the contact list for the members of our Board of Directors also accompanies the email conveying this letter.)

We look forward to seeing you at the September 27th meeting!

Best regards,

Davis McDonald, President, 2017-2018

Greensboro Estate Planning Council, Inc.

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DM:si

Enclosures

GREENSBORO ESTATE PLANNING COUNCIL, INC 2017-2018 List of Officers & Directors

President & Director:

Davis McDonald, Attorney

Johnson, Peddrick & McDonald, PLLC 440 West Market Street, Suite 300

Greensboro, NC 27401

Phone: (336) 574-9720 Fax: (336) 574-9734

dmcdonald@iplegal.net

Vice President & Director:

Milton Howell, III, CPA

DMJ & Co., PLLC

703 Green Valley Road, Suite 201

Greensboro, NC 27408

Phone: (336) 553-2330 Fax: (336) 553-2331

mhowell@DMJ.com

Secretary & Director:

Fred Turner, CFP

Fifth Third Private Bank - Wealth Management

804 Green Valley Road, Suite 202

Greensboro, NC 27408 Phone: (336) 317-3063 flurner1@triad.rr.com

Treasurer & Director:

Bruce McGuirk, CLU, ChFC, CFP

John Hancock Brokerage 6002 Armfield Ct Summerfield NC 27358 (336) 378-1238 ext.1

bruce mcguirk@jhancock.com

Immediate Past President & Director:

Vincent James Tosco, CLU, AAMS

Navigon Financial Group 3816 North Elm Street, Suite A Greensboro, NC 27455-2776

Phone: (336) 379-8207 ext. 1010 Fax: (336) 379-8349

vtosco@navfin.com

Directors-at-Large:

J. Aaron Bennett, Attorney (2014)

Carruthers & Roth, P.A. 235 N. Edgeworth St. Greensboro, NC 27401 (336) 478-1105 jab@crlaw.com Dennis A. Newman, CPA (2015)

Dennis A. Newman, CPA/ABV, P.A 519B Simpson St. Greensboro, NC 27401 (336) 763-1177

dnewman1@triad.rr.com

Karen R. Killian, CTFA (2016)

Wells Fargo Private Bank 300 N. Greene St. 6th FL Greensboro, NC 27401 (336) 378-4085 karen.killian@wellsfargo.com Christopher A. Regeis, CLU, CFP, ChFC (2017)

Innovative Financial Solutions LLC 620 Green Valley Road, Suite 306 Greensboro, NC 27408

(336) 398-1181 chris.regeis@lpl.com

Greensboro Estate Planning Council, Inc.

Membership Renewal Form For Current Members

For 2017 – 2018

In order to renew your membership for the 2017-2018 Membership Fiscal Year, please complete this form and <u>mail</u> it with your check in the amount of \$125.00 made payable to "Greensboro Estate Planning Council, Inc." to our Treasurer at the following address:

Bruce McGuirk, CLU, ChFC, CFP John Hancock Brokerage 6002 Armfield Ct Summerfield NC 27358

Member Information (Please print clearly - will be entered on the GEPC website)

First Name:				
Middle Name:				
Last Name:				_
Designation (s):(Attorney, CPA, CTFA	A, ChFC, CFP	, etc.)		_
Business Name:				
Address:				
Phone:		_ Fax:		
Email:		Website: _	-	
Current Discipline(s):	Please "x". If y	ou have more than o	ne, please indicate pr	imary and secondary
Attorney	CPA	Trust Officer _	Financial Serv	ice Professional
Other				
 Date	Signat	ture of Applicant		
Name You Want on Y	our Name Tag	<u>5</u> :		

GREENSBORO ESTATE PLANNING COUNCIL, INC. 2017-2018 NEW MEMBER APPLICATION for Attorney, CPA, Credentialed Financial Professional, or Employee of Bank Trust Dept. or Trust Company)

New Member Information (Please print clearly - will be entered on the GEPC website)

First Name:	Middle Name:
Last Name:	
Designation (s): _	(CPA, CTFA, ChFC, etc.)
Business Name: _	
Address:	
Phone:	Fax:
Email:	Website:
Name You Want o	on Your Name Tag:
I hereby apply fo	r membership. I qualify for membership as (check appropriate item):
aA	n Attorney licensed to practice in North Carolina
bA	Certified Public Accountant licensed in North Carolina
cA	Credentialed Financial Professional (CLU, ChFC or CFP)
dE	mployed in a Bank Trust Department or Trust Company
Date	Signature of Applicant
Recommended b	y (must be signed by two GEPC members as indicated below):
Date	Estate Planning Council Member of same professional classification
Date	Estate Planning Council Member of different professional classification

The Annual Membership fee is \$125.00. Please make your check payable to the Greensboro Estate Planning Council, Inc. Please mail this form with your check to:

Bruce McGuirk, CLU, ChFC, CFP John Hancock Brokerage 6002 Armfield Ct Summerfield NC 27358

GREENSBORO ESTATE PLANNING COUNCIL, INC.

2017-2018 NEW MEMBER APPLICATION FOR AT-LARGE MEMBERSHIP

Please Print Clearly

First Name:	Middle Name:	Last Name:	
Business Name:			
Address:			
Phone:	Fax:		
Email:	Website:		
Professional Designation	n/Job Description:		
Years of Service in You	ır Profession:		
Please explain your esta	trust departments) whose responsibilities	torneys, NC CPAs, CLUs, ChFCs, CFPs, or employed are directly related to the field of estate planning. extors of GEPC will have the final determination whething.)	
Date	Signature of Applicant		
Recommended by:			
Date	Estate Planning Council Membe	er and Designation	
Date	Estate Planning Council Membe	er and Designation	

- * Complete entire application and obtain signature of Greensboro Estate Planning Council, Inc. sponsoring members. If you have not identified sponsoring members, please complete and submit the rest of the application with a note that you need assistance identifying sponsoring member(s).
- * Do not submit check with your application. Completed applications are reviewed throughout the year by the Board. The completed application should be submitted as soon as possible to ensure adequate review time prior to the next meeting. You will be contacted by a Board member regarding their decision.

Please mail, email, or fax this completed application to the Greensboro Estate Planning Council Treasurer:

Bruce McGuirk, CLU, ChFC, CFP John Hancock Brokerage 6002 Armfield Ct Summerfield NC 27358 (336) 378-1238 ext.1 bruce_mcguirk@jhancock.com

BENEFITS OF SPONSORING A MEETING OF

THE GREENSBORO ESTATE PLANNING COUNCIL

FOR THE 2017-2018 CHAPTER YEAR

The GEPC is made up of professionals in the following areas: Attorneys, CPAs, credentialed financial professionals (who have either a CLU, ChFC or CFP designation), bank trust officers & wealth management advisors; and at large members whose responsibilities directly relate to the field of estate planning. We traditionally meet on the third Wednesday in September, November, January, March and May, from 5:30-7:30 p.m. at Greensboro Country Club (though the meetings in September and March this fiscal year will be on other Wednesdays).

The purpose of the Greensboro Estate Planning Council is three-fold:

- 1. To promote the interests of our members in all aspects of Estate Planning, through programs of mutual interest;
- 2. To promote networking among the members through attendance at the bi-monthly membership meetings; and
- 3. To promote the exchange of ideas and perspectives among the members.

For a \$500.00 fee, your firm or company will receive the following benefits, by being a sponsor of one of our five Membership Meetings between September, 2017 and May, 2018:

- 1. Promotion of your firm in our meeting announcement for the upcoming meeting. These notices are sent out 30 days in advance of each of the meetings. Please supply us with a description of your firm's services in 2-3 sentences. This will be published in the meeting announcement.
- 2. Your representatives are introduced at the beginning of the meeting that you sponsor, and the opportunity to give a 5-minute info-commercial about your firm or company.
- 3. The opportunity for two of your representatives to attend our meeting, and network during the social hour that follows the program from 6:30-7:30 p.m.
- 4. PLEASE NOTE: Our September and January meetings already have sponsors. The only sponsorships still available are for our November, March and May meetings.

If you have any questions, please call our Treasurer Bruce McGuirk at (336) 378-1238 ext 1, or email him at bruce mcguirk@jhancock.com